

Welcome to  
financial clarity.

THE Z A  
CAPITAL

WELCOME TO  
**THEZA CAPITAL**  
HOME OF FINANCIAL  
CLARITY & SIMPLICITY

THEZA Capital is an authorised financial advisory services and investment company established in 2007.

THEZA Capital is 100% black, women-owned and managed with a level 1 B-BBEE contribution.

**CLEAR UNDERSTANDING.**

**SIMPLE SOLUTIONS.**

**BETTER FINANCIAL DECISIONS.**

## OUR VISION

To be the leading, black-owned and led, Financial Advisory Services firm in South Africa.

## OUR PURPOSE

We believe in unlocking human and corporate potential in order elevate the people and the economy of South Africa.

Elevating South Africa.

## OUR NAME

**THEZA** is of Xhosa origin, pronounced as [tɛzə], and describes the age-old tradition of collecting firewood in the surrounding forests and fields.

A tradition that is all about looking after and uplifting people, families and communities and plays an important role in connecting people: to each other, to their culture and to their heritage.

Our name, **THEZA**, reflects our company, our heritage and our people, and speaks to our purpose of connecting people, businesses and communities around a common cause of **Elevating South Africa** – one good advice or investment at a time.



# OUR APPROACH

WHAT SETS US APART is our ability to create financial **CLARITY** and **SIMPLICITY** for our clients. In today's complex and rapidly changing business environment, it is becoming increasingly more difficult for management teams to make the right financial decisions.

There are however two key drivers that will assist management in making better financial decisions: **CLARITY & SIMPLICITY**

Financial **CLARITY** affords our clients the ability to **SIMPLIFY** complexity, enabling better financial decisions.



# CORE VALUES

## WE ARE CARING

With utmost respect for people and businesses, we respect every voice, communicate openly and honestly, make decisions with facts and empathy, to transform people and elevate our country.

## WE ARE OBSESSIVE

When it comes to making our clients look good, we are 100% committed and passionate about going out of our way in putting service to our customer above all else.

## WE ARE RELIABLE

For ourselves and for our customers, we hold ourselves to the highest standards in integrity, transparency and accountability. We earn trust by consistently doing things the right way and delivering on our commitments every day.

## WE PURSUE EXCELLENCE

With an ambition to succeed, a commitment to design quality, driven to continual self-improvement, and a passion for staying a step ahead, we are unmatched in our drive to be the best.



# ELEVATING SOUTH AFRICA

## **BROAD-BASED BLACK ECONOMIC EMPOWERMENT (B-BBEE)**

We are committed to fostering empowerment of previously disadvantaged individuals. 100% of the equity is held by BEE individuals. There is a commitment to employing, training and mentoring young black graduates and professionals. The company has a B-BBEE rating Level of 1.

## **CORPORATE SOCIAL INITIATIVES (CSI)**

Our CSI is aimed specifically at addressing social and economic disparities by focusing on education and employment. The initiatives are implemented within the following programmes:

### **University Sponsorship Programme:**

This is an initiative to provide bursaries to high-performing students from economically disadvantaged backgrounds, wishing to further their education to a tertiary level. To date, We have sponsored a student from KwaZulu-Natal who graduated with a B Com Degree from Rhodes University and a student from the Eastern Cape who graduated with a BA Law degree from UCT.

### **Employee Education Sponsorship Programme:**

This is aimed at giving THEZA Capital employees an invaluable opportunity to advance their professional career in finance or other relevant fields. In return, the employer benefits from the employee's increased knowledge, motivation and improved performance.

### **Internship Programme:**

The internship programme is aimed at undergraduate students or graduates from disadvantaged backgrounds wishing to gain practical industry experience. The experience is valuable to interns as a means of allowing them to experience the corporate world and gain work experience.



# OUR SERVICES

# FINANCIAL ADVISORY

We provide innovative, yet simple, financial advisory solutions that assist in simplifying the complexities our clients face in their businesses thus helping them improve decision making which in turn unlocks value for their businesses.

Since inception, in 2007, THEZA Capital has raised more than USD24bn for our clients and provided financial advisory services to both public and private sectors in mining, financial, manufacturing, property and infrastructure.

## CAPITAL RAISING

Equity  
Bonds  
Convertible bonds  
Bond trading  
Commercial paper  
Debt instruments

## CORPORATE FINANCE

Valuations  
Due diligence  
Fairness opinions  
Management buy-out  
Corporate restructuring  
Mergers & acquisitions

## INFRASTRUCTURE & PPP

PPPs  
BRT  
Project finance  
Feasibility studies  
Financial models

## STRATEGY DEVELOPMENT & TURNAROUND

Strategy planning  
Strategy development  
Turnaround and results delivery  
Organisational structure and operating model

# PRINCIPAL INVESTMENTS

THEZA Capital invests with a long-term view in small and middle market companies with growth potential. We focus on equity returns through patient ownership opportunities and are primarily interested in predictable cash yields on our invested capital.

We concentrate heavily on the management team - their talent, values, energy and integrity, in turn creating long-term financial alignment. Our investment interests are broad and we are flexible in how we structure our investments. Our sole aim is to help management teams grow and improve their businesses over time by providing strategic, operational and financial insights.

# THEZA CAPITAL EXPERIENCE

## CAPITAL RAISING

Collaborate with a team that has a strong track record in advising businesses with their capital requirements, structuring solutions that address their capital needs and successfully raising capital to **elevate** businesses.

# OUR EXPERIENCE



Sukuk Bond:  
R20.4 billion  
Joint Lead Arranger  
November 2023



SEC Global note:  
USD 3 billion  
Dual Tranche Local Partner  
April 2022



Preference shares:  
R2.3 billion  
Joint Lead Arranger  
March 2021



Local Bond:  
ZAR 2 billion  
4, 7, 10yrs  
February 2020



Global Note:  
USD 5 billion  
10 & 30yrs  
September 2019



Local Bond:  
ZAR 1 billion  
Joint Lead Arranger  
March 2019



Local Bond:  
ZAR 1.50 billion  
Joint Lead Arranger  
March 2019



SEC Global Note:  
USD 1.40 billion,  
USD 600 million  
Joint Lead Arranger  
May 2018



Equity Capital Raise:  
ZAR 2.54 billion  
Joint Lead Arranger  
October 2017



Green Bond:  
ZAR 1 billion  
Joint Lead Arranger  
July 2017



Convertible Bond:  
USD 250 million,  
ZAR 3.25 billion  
Joint Arranger's Local Partner  
May 2017



Local Bond:  
ZAR 1.44 billion  
Joint Lead Arranger  
July 2016

# THEZA CAPITAL EXPERIENCE

## CORPORATE FINANCE

Benefit from our specialised deal experience across industries, offering businesses a full range of services including due diligence reviews, valuations, transaction support, corporate restructuring and M&A advisory through our **clear, simple** and quality-driven approach.

 <p>Provided a Fairness Opinion on the B-BBEE Transaction which entailed a sale and a lease back of properties to a B-BBEE owned SPV</p>	 <p>Independent valuation and a due diligence on a specialist commercial property financing company</p>	 <p>Performed an independent valuation on a technology developing company to be acquired by Fundi Capital</p>	 <p>Performed a valuation of Capitec Bank Holding shares for purposes of issuing a Fairness Opinion for the shareholders of the B-BBEE shares</p>
 <p>Performed a valuation of MTN Zakhele shares for purposes of issuing a Fairness Opinion</p>	 <p>Performed a due diligence review and a valuation on an electronic billing technology company</p>	 <p>Performed a valuation of a coal mining operation as well as facilitated the sale of De Beers' shares to the Government</p>	 <p>Advised on a rights issue relating to a clothing and textile business</p>
 <p>Joint advisor in conducting a commercial and financial due diligence on prospective coal suppliers</p>	 <p>Performed an independent valuation for a poultry business</p>	 <p>Performed a financial due diligence review and valuation of an integrated fertilizer producer for acquisition purposes</p>	 <p>Provision of Business Turnaround services on a brick manufacturing company</p>

# THEZA CAPITAL EXPERIENCE

## INFRASTRUCTURE & PPP

Navigate the complexities of infrastructure procurement and finance by **partnering** with a team that has advised government and private sector throughout the full project lifecycle in various infrastructure projects, from project evaluation to procurement, financial models, PPP negotiations all the way through to financial close.

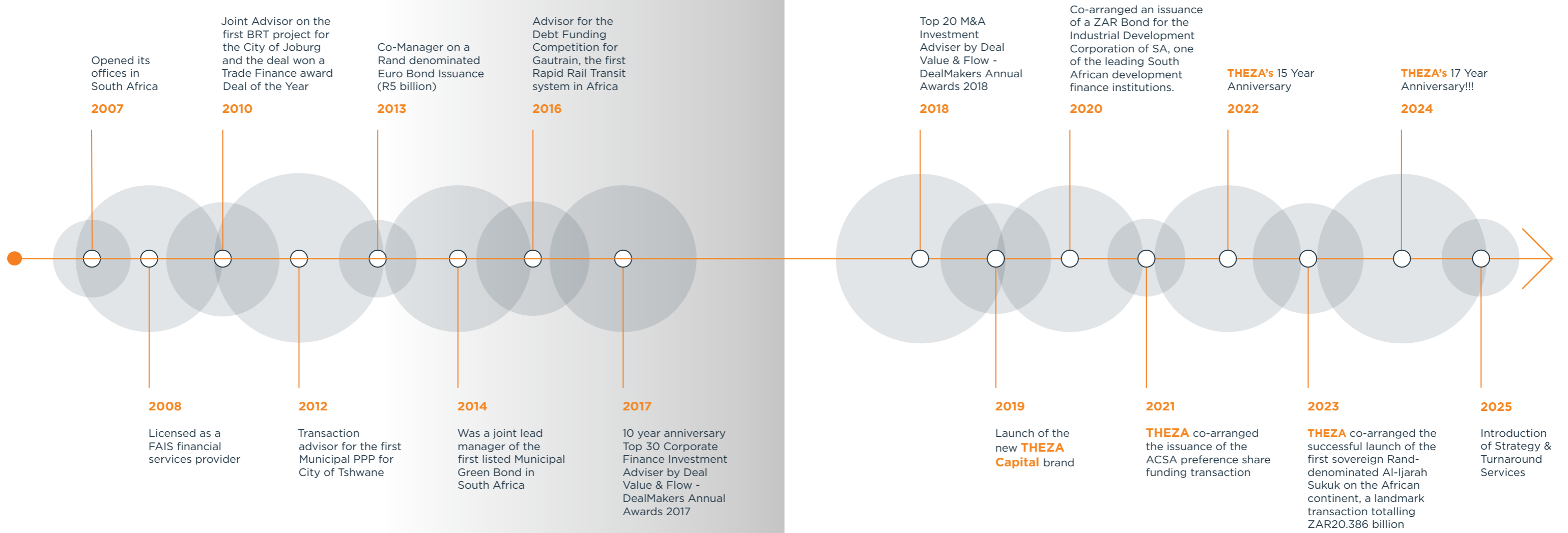
 <p>Transaction Advisor to the City for the establishment of its Bus Rapid Transit Project</p> <p>Financial Advisor in the first municipal PPP project for the construction of City of Tshwane's new headquarters</p>	 <p>Financial Advisor to the smart meter project and the Bus Rapid Transit Project</p>	 <p>Conducted a debt funding competition to raise capital for the procurement of additional rolling stock and related infrastructure for the Gautrain</p>	 <p>Development of financial models for the construction of hospitals in Mpumalanga</p>
--	---	--	--

## STRATEGY & TURNAROUND

**THEZA** has successfully delivered large-scale strategy development, turnaround, and transformation programmes across energy, mining, aviation, and engineering sectors.

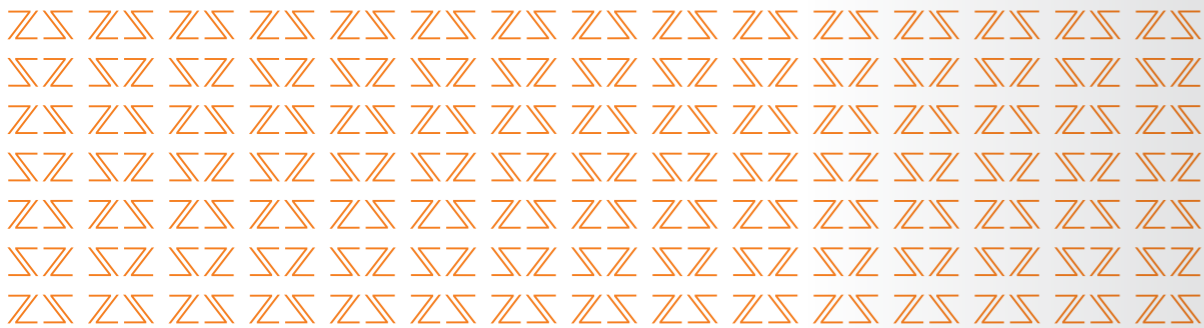
 <p>Managed Strategic Planning Process for the holding company and its 7 subsidiaries</p> <p>Also developed Turnaround Strategies and Implementation Plans</p>	 <p>Strategy Development</p> <p>Business Development Advisory</p>	 <p>Turnaround Strategy Development</p> <p>Developed Optimal Organisational Structure &amp; Operating Model</p> <p>Developed Technical Shared Services Model &amp; Service Catalogue</p>
---	--	---

# MILESTONES



# OUR TEAM

THE RIGHT PEOPLE ARE OUR GREATEST ASSET



The THEZA Capital team comprises of innovative and passionate individuals with over 50 years' combined experience in financial services.

This team is sourced from diverse backgrounds with eclectic skill-sets, exhibiting professional integrity and passion for supporting our clients and developing bespoke solutions to their unique needs.

**Elevating South Africa starts with our dedicated team**



## SISANDA TUKU, CA(SA)

Chief Executive Officer

Sisanda Tuku is the Chief Executive Officer of THEZA Capital. She is responsible for the company strategy, leadership as well as the management of the operations. Sisanda has been in executive directorship roles within the company since 2009 when she joined and has led various ground-breaking transactions which have built our reputation and diversified our client base.

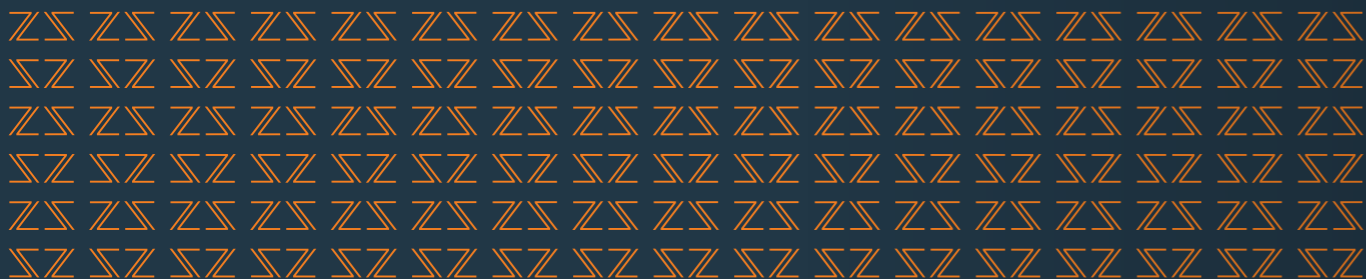
With over 20 years in the financial services sector, Sisanda has extensive experience in structured finance, capital raising, corporate finance, infrastructure financial advisory and public private partnerships. Her core technical skills include transaction structuring, financial modeling, valuations, financial analysis as well as contract negotiations.

Prior to joining the company, Sisanda was part of Investec Bank's structured finance team where she was primarily responsible for funding transactions in the mid-market space including mergers and acquisitions, leveraged buyouts and black economic empowerment deals.

Sisanda is a chartered accountant who holds a B Com degree in Accounting from the University of Cape Town, a B Com Honours degree from the University of Natal and a management diploma from Stellenbosch University. In 2016, she was selected to be part of the International Women's Forum Leadership Foundation Fellows Programme for emerging global leaders in conjunction with the Harvard and INSEAD Business Schools.

Sisanda currently serves on the boards of:

- Mahube Infrastructure Limited, an infrastructure investment holding company listed on the JSE and serves as the chairperson of its Audit and Risk Committee.
- Afrimat Limited, as a JSE listed mining and materials company.



### VUYOLWETHU TUKU, MBA

Executive: Energy and Engineering;  
Turnaround and Strategy

A senior executive and transformation leader with over 25 years of experience driving large-scale turnarounds, strategy execution, and organisational reform across complex, regulated environments. Former Chief Transformation Officer at Eskom and member of Group EXCO.

He has led some of South Africa's most significant restructuring programmes, including Eskom's unbundling into Generation, Transmission, and

Distribution entities, delivering cost savings, securing government funding and debt relief, and improving operational performance.

His experience spans energy, aviation, telecommunications, public sector, and digital transformation, with leadership roles at Eskom, South African Airways, Telkom, Neotel, Sentech, and Accenture. He brings deep expertise in strategy development and execution, results delivery, financial and operational recovery, governance, stakeholder management, and digital transformation, working closely with boards, executives, government, regulators, labour, and lenders to deliver sustainable outcomes in complex environments.

The rest of **our team** is made up of Principals, Senior Associates, Associates and an Office Manager.



# CORPORATE INFORMATION

## CORPORATE INFORMATION

Name of Business:	THEZA Capital (Pty) Ltd
Form of Business:	Private Company
Registration Number:	2007/025336/07
VAT Number:	4280241508
B-BBEE Level:	Level 1 Contributor
Executive Director:	Sisanda Tuku
Company Auditors:	Moore Brothers & Ass.

## CONTACT INFORMATION

Physical Address:	2nd Floor, Adapt Building, 3 Gwen Lane, Sandton 2196
Email:	info@thezacapital.co.za
Website:	www.thezacapital.co.za
Phone:	+27 11 783 6136

An authorised financial services provider in terms of the Financial Advisory and Intermediary Services Act, No 37 of 2002 (FAIS). FSP Number 37573.

